# The Snippet

# PRACTICAL SNIPPET TIPS

#### TIP 1 Location

It's easier for future visitors to know your location when showing a map using major cities as reference.

 Driving distance helps in the consideration stage on the purchasing cycle.



There are lots (49) of counties in Ontario. It is best to use your address.

Oxford County

**EXHIBIT A** 

 Add your logo if your have the extra space.

## TIP 2 Rate Yielding

AKA Adjusting rates to your benefit, depending on volume. This applies to many operations: accommodations, attractions, etc. E.g. Min. 2 night stays on busy dates or added value such as a late/early check out on non busy dates, etc.

#### Busiest times of the year:

- New Year's Eve
- Feb 14
- Fam day weekend
- Spring break
- Easter weekend Mar 29-31
- Victoria day weekend
- Canada day weekend
- Labour day weekend
- Thanksgiving
- Winter break



### Not so busy:

- Week before & after the busiest times of the year.
- Nov to Dec are the quietest months.